

## Biography

Paul Ecker  
Director Coast Guard Programs  
President Integrated Coast Guard Systems  
Lockheed Martin NE&SS-Surface Systems

Paul Ecker joined LM NE&SS-SS in 1997. In his present capacity, Mr. Ecker is Director of Coast Guard Programs and President of Integrated Coast Guard Systems (ICGS) at Moorestown. Appointed to his current executive position in 2001, Mr. Ecker served admirably, in the five years prior to this current assignment, in concurrent executive leadership roles by strategically guiding and developing the U.S. Coast Guard (USCG) Program line-of-business at Moorestown, the Corporate Center for Excellence in combat systems engineering, systems integration, and life-cycle support.

Prior to his joining LM, during a 30-year career as a professional Naval officer, he served in command positions including a destroyer, Aegis cruiser, and at various shore billets. Mr. Ecker also ably served in, and was responsible for effectively and efficiently carrying out, various executive-level assignments in OpNav, as well as the Bureau of Naval Personnel, before retiring honorably from the U.S. Navy as a Captain.

Mr. Ecker initially worked in, and was responsible for guiding the success of, several critical projects within the Aegis Program at Moorestown. Furthermore, he served as the Capture Manager and Proposal Manager in leading, planning, developing, and pursuing the Integrated Deepwater System (IDS), consistently producing results that led to award of a Phase I Contract to the Lockheed Martin/Northrop Grumman team.

For almost three years after Contract award, Mr. Ecker was the Phase IA and IB Contract Program Manager for the combined team, using his administrative, executive, and mentoring skills and vision in influencing and strategically guiding the team to achieve Mission Success. Under his direction, the team crafted and was very successful in employing best practices for planning, developing, and delivering a complex set of integrated system and conceptual and functional designs for the USCG's highly innovative, performance-based, forward-thinking Deepwater Acquisition Program.

This ongoing effort, highly influenced and expertly managed by Mr. Ecker's superior skills and efforts, culminated in the 2002 award of the significant IDS Contract to the ICGS team by the USCG. This contract award is the largest in the history of the USCG, and represents a revolutionary approach and significant opportunity for Lockheed Martin to help solve the USCG's problems, both technically and contractually, for this century.

Mr. Ecker is a graduate of Siena College, earning his Bachelor of Arts, and pursued graduate-level coursework at Marymount University.